



# Results of JSC "MOESK" for 2013

Moscow 2014





#### **Disclaimer**

This presentation is not an offer or invitation to make offers (advertisement) in relation to purchase of, or subscription to securities of JSC "MOESK". Neither the presentation, nor any of its part, nor the fact of its presentation or distribution serves as a basis for entering into any contract or taking an investment decision, so the presentation should not be relied on in this respect.

This presentation may contain forward-looking statements. Forward-looking statements are not based on actual circumstances and include statements in respect of intentions, opinions or current expectations of JSC "MOESK" regarding results of its activity, financial position, liquidity, prospects of growth, strategy and the sector in which JSC "MOESK" carries out operations. By its nature such forward-looking statements are characterized by presence of risks and factors of uncertainty since they are related to events and depend on circumstances which may never happen in the future. JSC "MOESK" warns that forward-looking statements are not a guarantee of the future indices, and actual results of activity of JSC "MOESK", its financial position and liquidity, as well as development of the sector in which it works, can differ essentially from those specified in forward-looking statements, contained in this document. Besides, even if the results of activity of JSC "MOESK", its financial position and liquidity, as well as development of the sector in which it works correspond to forward-looking statements contained in this document, these results and events are not an indicator of results and events in the future.

Besides the official information on the activity of JSC "MOESK", this presentation contains the information obtained from third parties. This information has been received from sources which, in opinion of JSC "MOESK", are reliable. Nevertheless, we do not guarantee accuracy of this information which can be shortened or incomplete. All opinions and assessments contained herein show our opinion as at the date of publication and are subject to change without any notice.

JSC "MOESK" does not bear responsibility for the consequences of use of the opinions or statements contained herein, or incompleteness of the information.

JSC "MOESK" does not incur obligations in respect of revision or confirmation of forward-looking statements and assessments, as well as on updating of the information contained herein.





# Main events in 2013

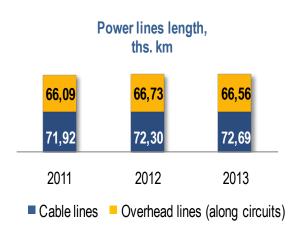
Month	Event	
February	Board of Directors elected P.A. Sinyutin as Director General.	
February	Company placed certified interest-bearing non-convertible bearer commercial papers series BO-03, issue volume is RUR 5 bn	s of Shareholder capital structure  9,81% JSC "Russian Grids"
February	Standard & Poor`s improved credit rating of the Company up to the level BB/ruAA, forecast "stable".	6,23% 5,05% (T.M.) CJSC "Leader"
March	Company obtained license for software complex aimed to control charging stations.	<b>GPB (OJSC) 50,90%</b> (T.M.)LLC "MC "AGANA"
April	Management Board resolved to create a uniform information center – contact center "Light Line".	
May	Branch Energouchet was established.	
May	Management Board resolved to establish the Educational Center of JSC "MOESK".	10,62% Other shareholders
June	Company held the annual General Shareholders' Meeting (dividend payments in the amount of RUR 4,296 mn or 25 % of the year 2012 net profit).	Market capitalization at the end of 2013 was RUR 70.8 bn
August	Fitch Ratings assigned a long-term credit rating in the foreign and national currency level BB+ with "stable" forecast and short-term rating in the foreign currency of the IB.	20% 10% 0% -10%
August	Company started practice of holding regular actions "Day of Entrepreneur" in its ele grid branches. The first meeting was held in August.	-20% - -30% -
September	New Client Service Center was opened in the city of Kolomna	-40% - -50% \( \frac{1}{2} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \fr
November	Branch New Moscow was established.	January February March April May June July August September October November
December	Board of Directors approved completion of transactions related with purchase of substation 110/10 kV "Dvoriki" #300 and sale of substation 500 kV "Ochakovo" #214.	JSC "MOESK"    Index MICEX Power    Index MICEX .

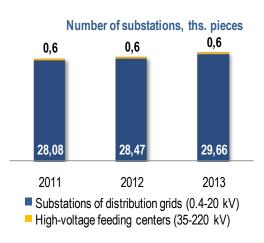


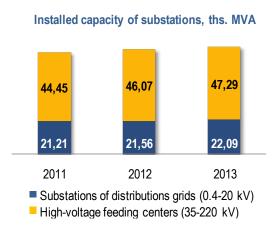


# **Production operations indices**

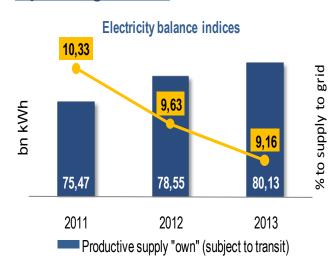
#### **Electric grid assets structure**



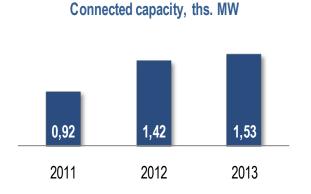




#### **Operating results**





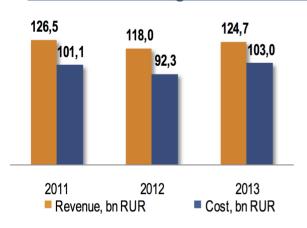


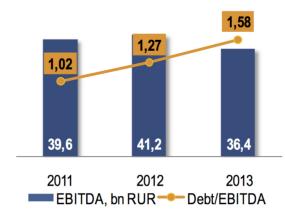


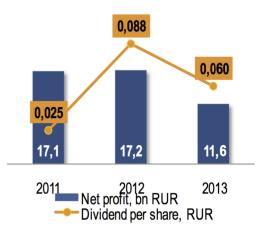


## **Financial indices (1)**

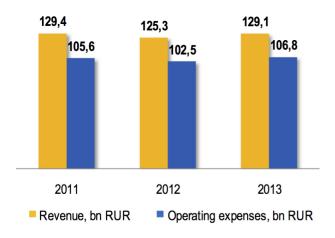
#### Indices according to Russian accounting standards (RAS)

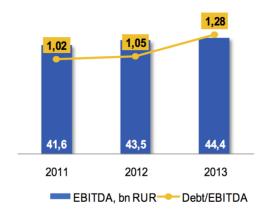






#### Indices according to international financial reporting standards (IFRS)





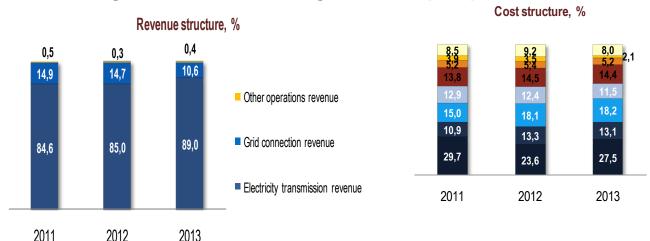


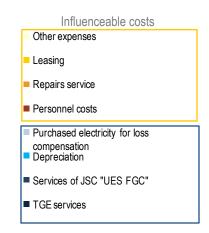




## Financial indices (2). Revenue and cost

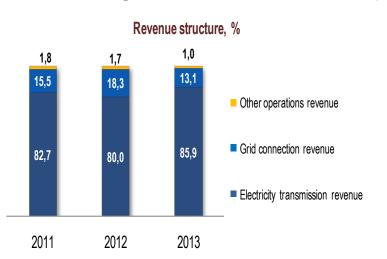


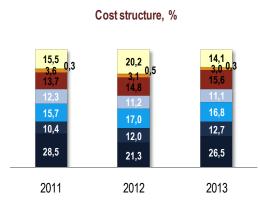




Conditionally non-influenceable costs

#### <u>Indices according to international financial reporting standards (IFRS)</u>







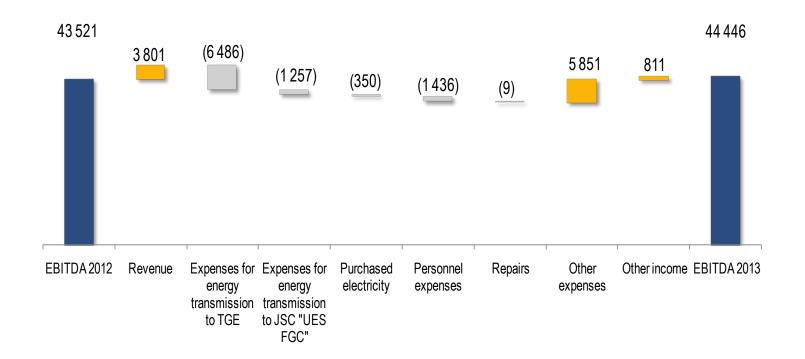
Conditionally non-influenceable costs





# **Change of EBITDA under IFRS**

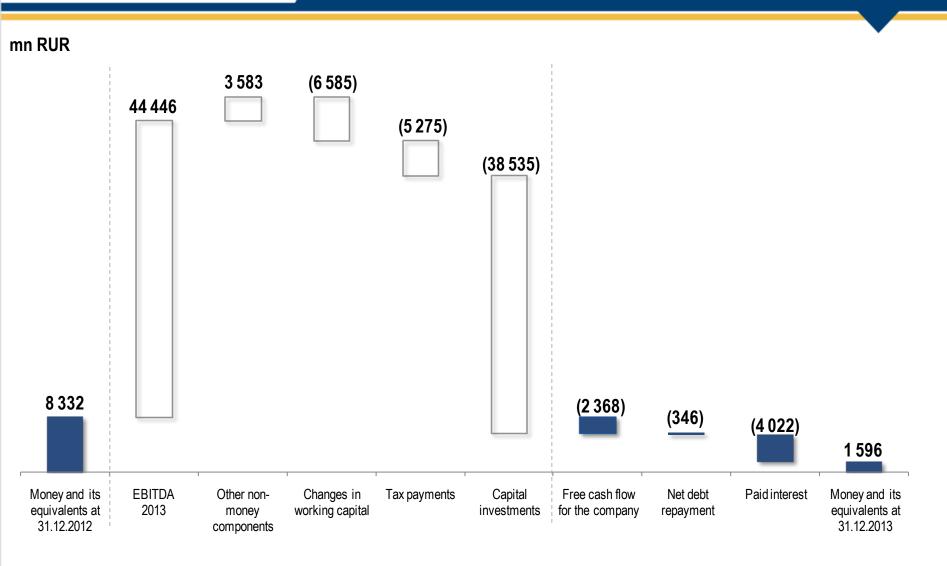
#### mn RUR







# **Change of cash flow under IFRS**

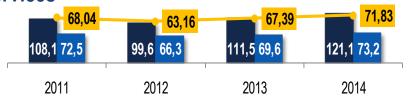






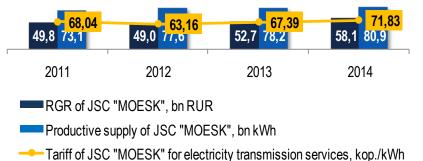
### For reference: Tariff policy

# Tariff "uniform-based" for electricity transmission services

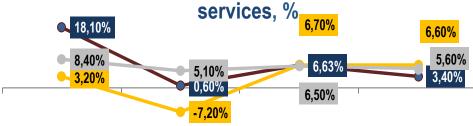


- RGR (required gross revenue) "uniform tariffs-based", bn RUR
- Productive supply "uniform tariffs-based" subject to consumers GV, bn kWh
- "Uniform tariff" for electricity transmission services, kop./kWh

# Tariff of JSC "MOESK" for electricity transmission services



# Rate of increment of electricity transmission





- Rate of increment of "uniform tariff" for electricity transmission services
- Rate of increment of JSC "MOESK's" tariff for electricity transmission services





# THANK YOU FOR YOUR ATTENTION!

115114, Russian Federation, Moscow,

2<sup>nd</sup> Paveletsky passageway, 3, bldg. 2

Tel.: (495) 980 1288,

fax: (495) 585 1451

IR Division

Telephone: +7 (495) 954 5772, +7 (495) 984 5774

E-mail: IR@moesk.ru

www.moesk.ru