



Joint-Stock Company
"Moscow United Electric Grid Company"

www.moesk.ru

Presentation for investors

Results for the first half, 2013

Moscow, 2013



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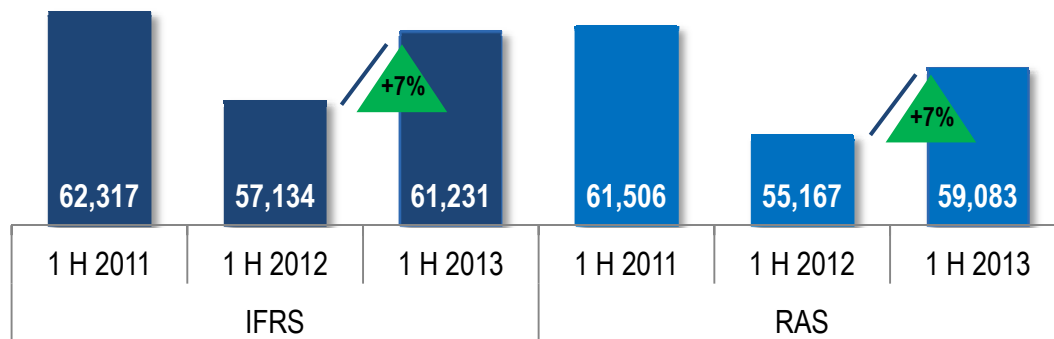


Category	1 H 2012	1 H 2013	Change
Revenue, mln rub.			
<i>under RAS</i>	55,167	59,083	7.1 %
<i>under IFRS</i>	57,134	61,231	7.2 %
Operating profit, mln rub.			
<i>under RAS</i>	12,262	13,480	9.9 %
<i>under IFRS</i>	11,801	10,217	-13.4 %
EBITDA⁽¹⁾, mln rub.			
<i>under RAS</i>	20,822	18,857	-9.4 %
<i>under IFRS</i>	21,616	18,804	-13.0 %
Net profit, mln rub.			
<i>under RAS</i>	10,907	5,951	-45.4 %
<i>under IFRS</i>	8,609	7,195	-16.4 %
Productive supply ("joint"), mln kWh	34,972	36,208	3.5 %
Connected capacity, MW	316	557	76.3 %
Average number of JSC "MOESK" personnel, person	15,290	15,149	-0.8 %
Market capitalization, mln rub.	63,139	59 549	-5.7 %
Number of shareholders, person	16,090	15 875	-1.3 %

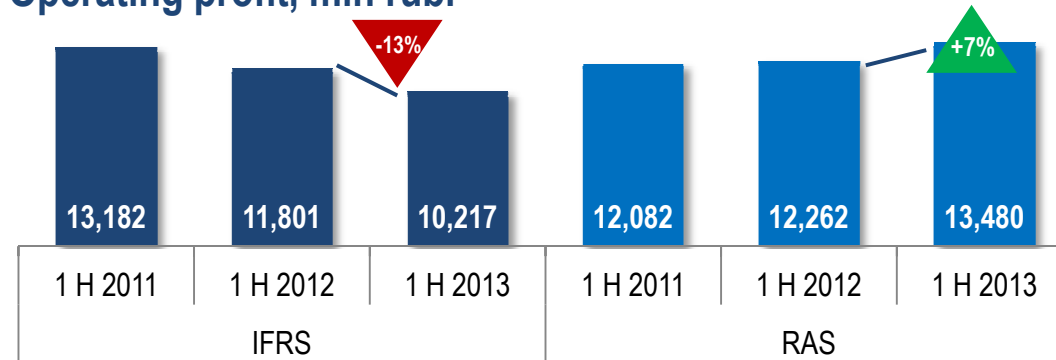
Note: (1) Hereinafter EBITDA is calculated by the following formula: net profit + profit tax + interest expense + depreciation - interest income, (2) Hereinafter according to MICEX weighted average price on the last trading day of the reporting period. (3) Excluding the subsidiaries.



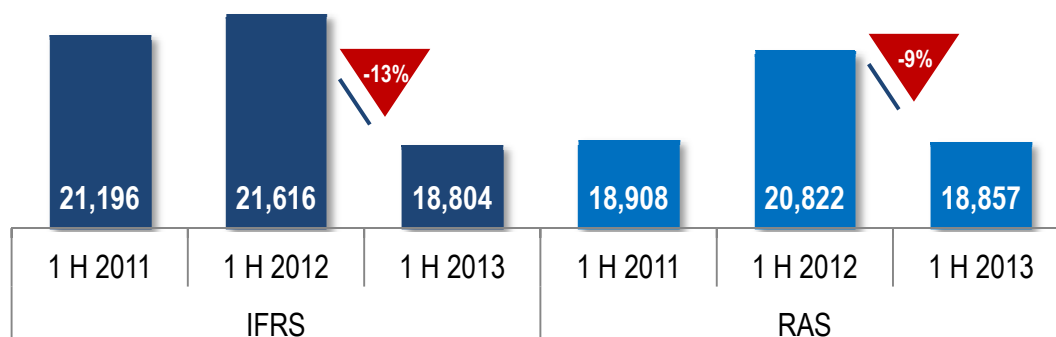
Revenue, mln rub.



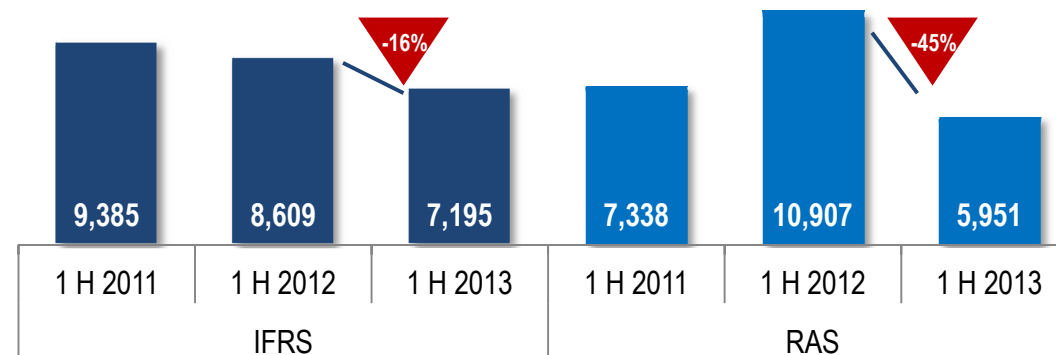
Operating profit, mln rub.



EBITDA, mln rub.



Net profit, mln rub.



Reasons for the change of the financial statements:

- The revenue growth was driven by volume growth of productive supply (+3.5%) in the network and the growth rate of the transfer of electric energy (+7.4%);
- The decline in net profit is due to the increase in the negative balance of other income and expenses. Other expenses increased due to the creation of provision for receivables from technological connection under the "one contact".

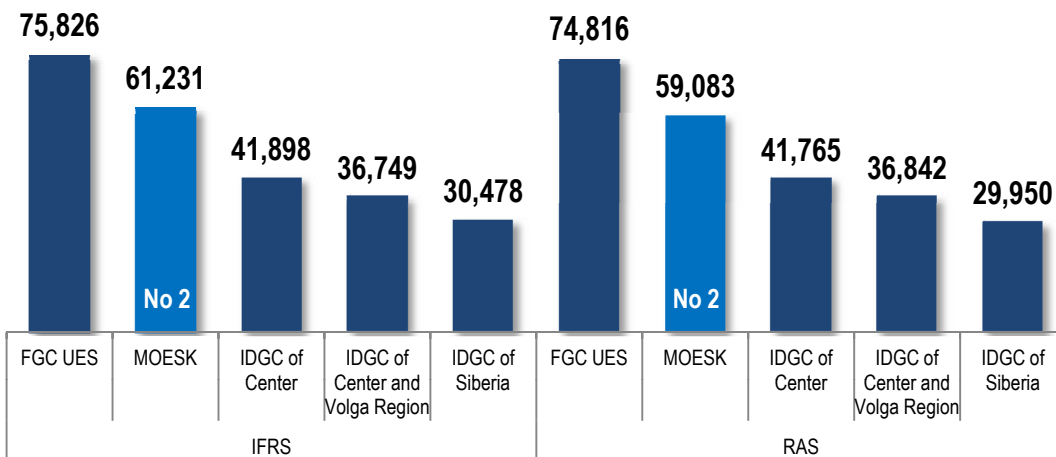
The reasons for the IFRS and RAS deviation:

- Adjustments to the amount of the lease payments;
- The effect of the calculation of pension liabilities;
- Depreciation of fixed assets.

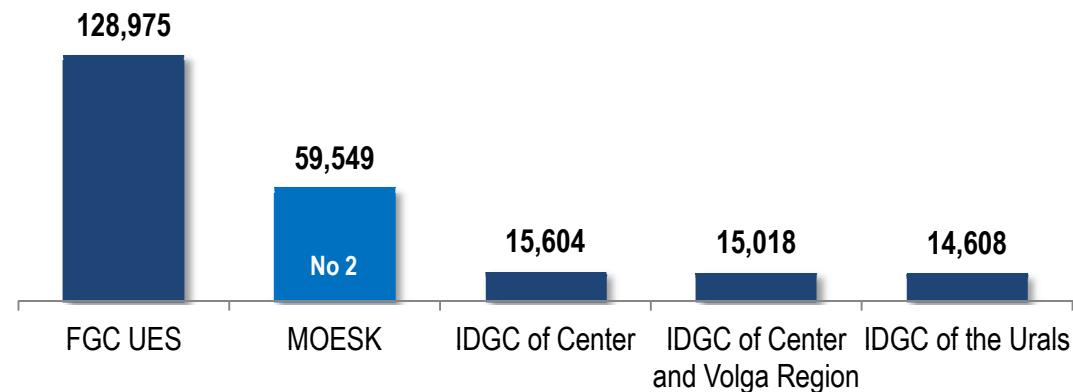


Strong performance compared with other subsidiaries⁽¹⁾ of JSC "Russian Grids"

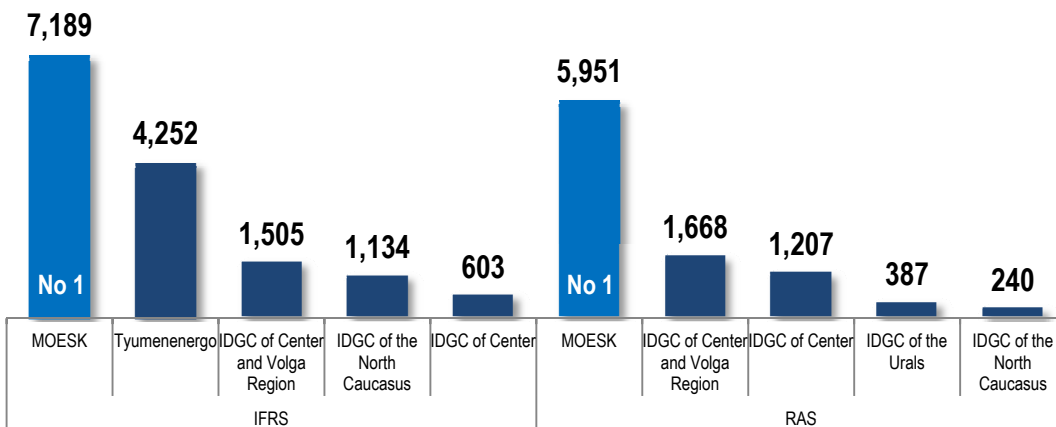
Revenue, mln rub.



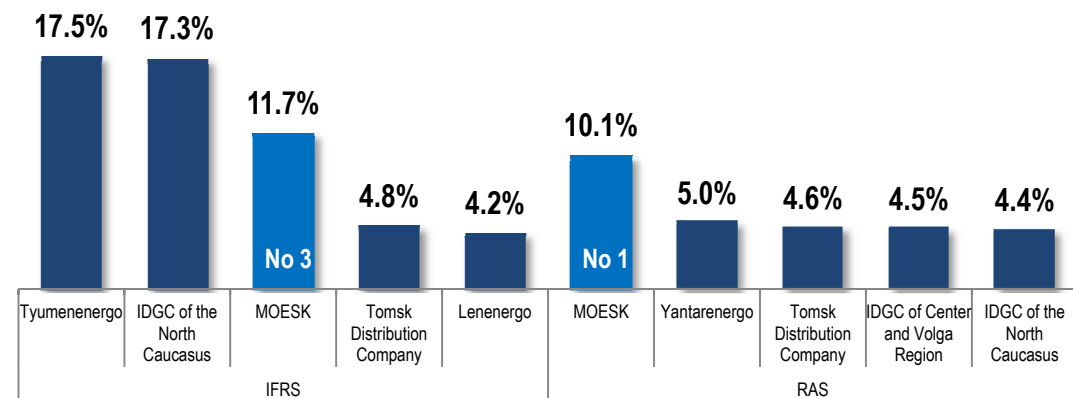
Market capitalization, mln rub.



Net profit, mln rub.



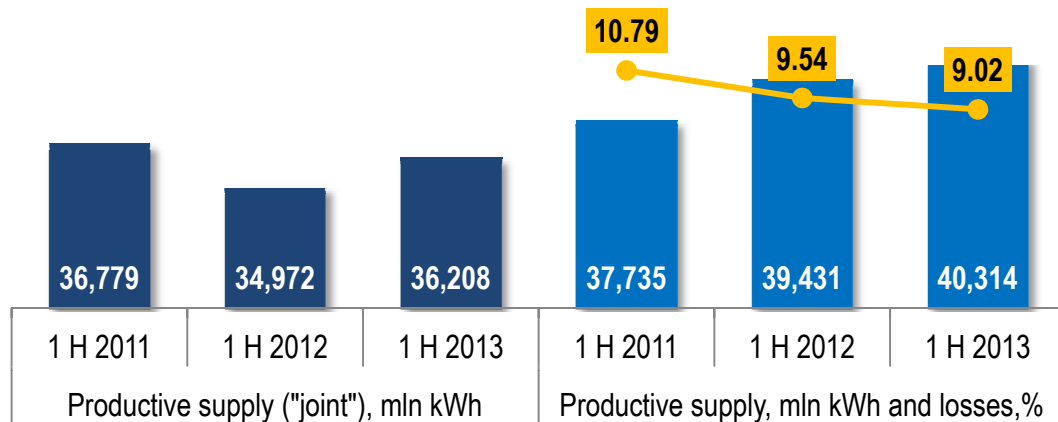
Net profit margin, %



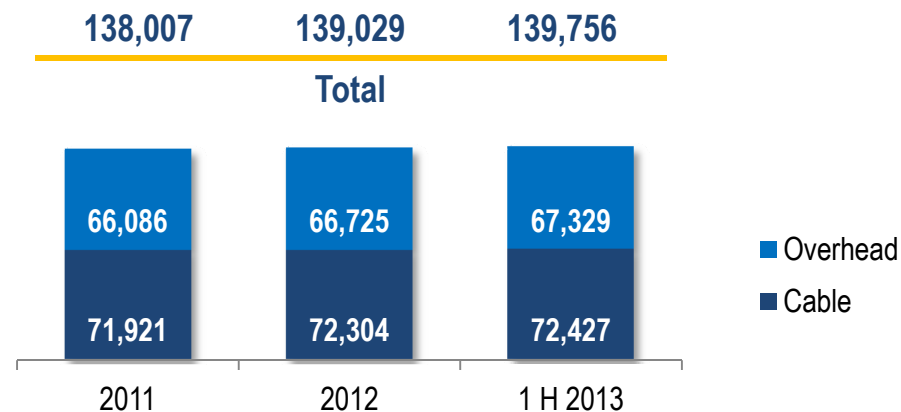
Note: (1) included the first 5 companies in the category according JSC "Russian Grids" statements.



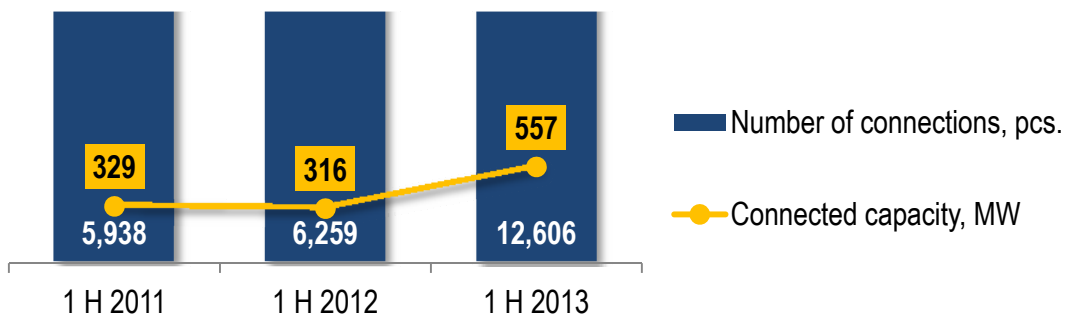
Electricity balance sheet



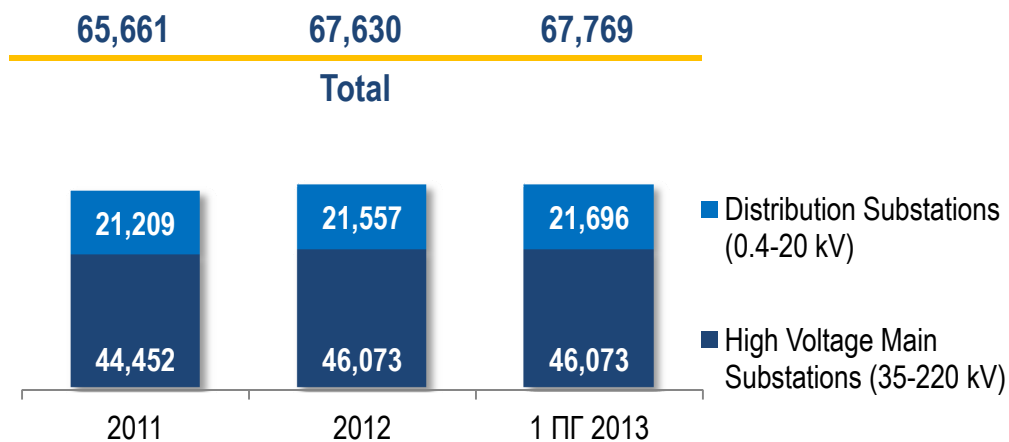
Length of power transmission lines, km



Grid Connection

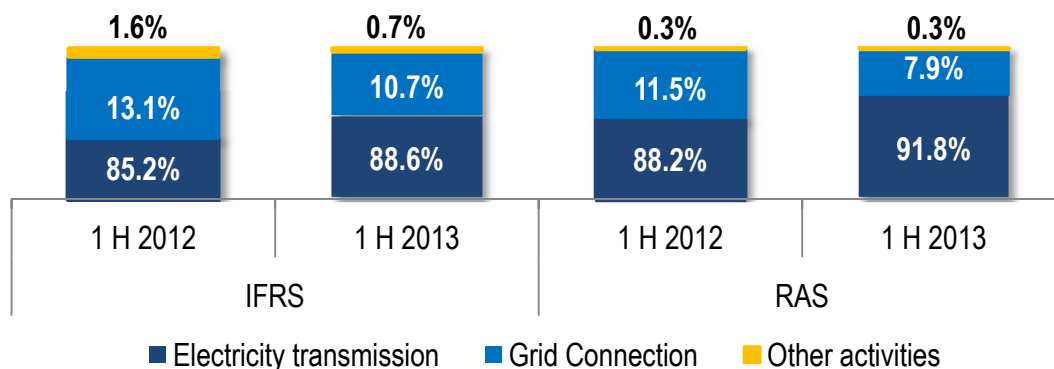


Substation capacity, MVA

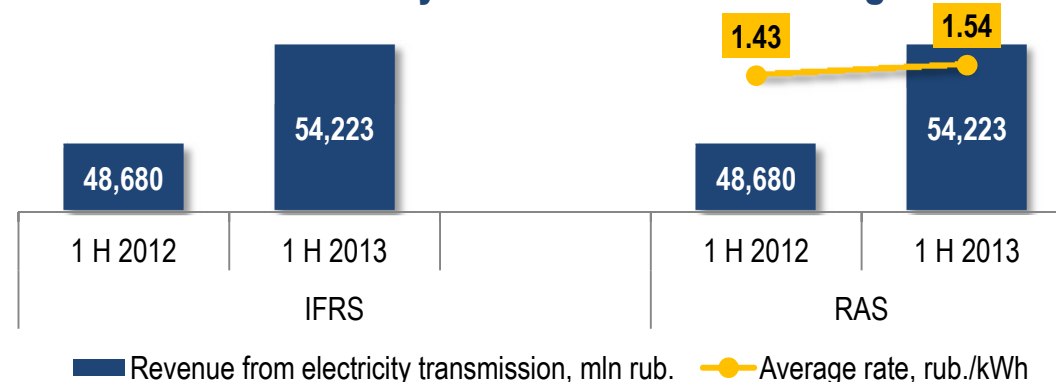




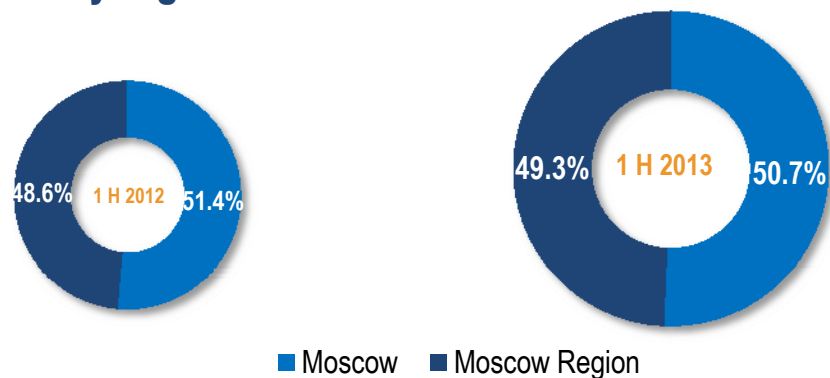
Revenue structure under types of services



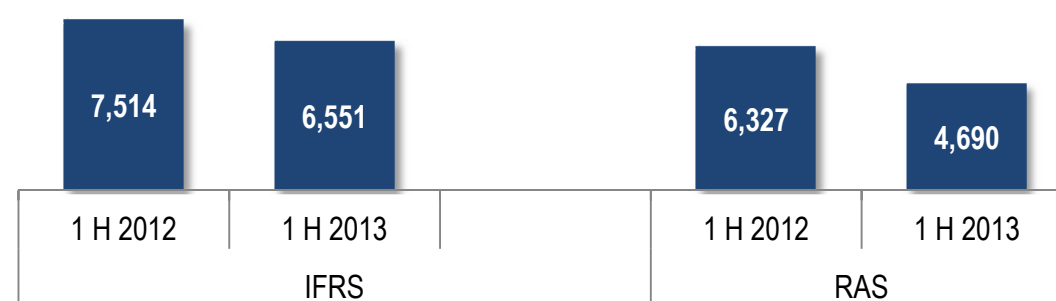
Revenue from electricity transmission and average rate



Revenue by region



Revenue from grid connection, mln rub.



Reasons for the change of the financial statements:

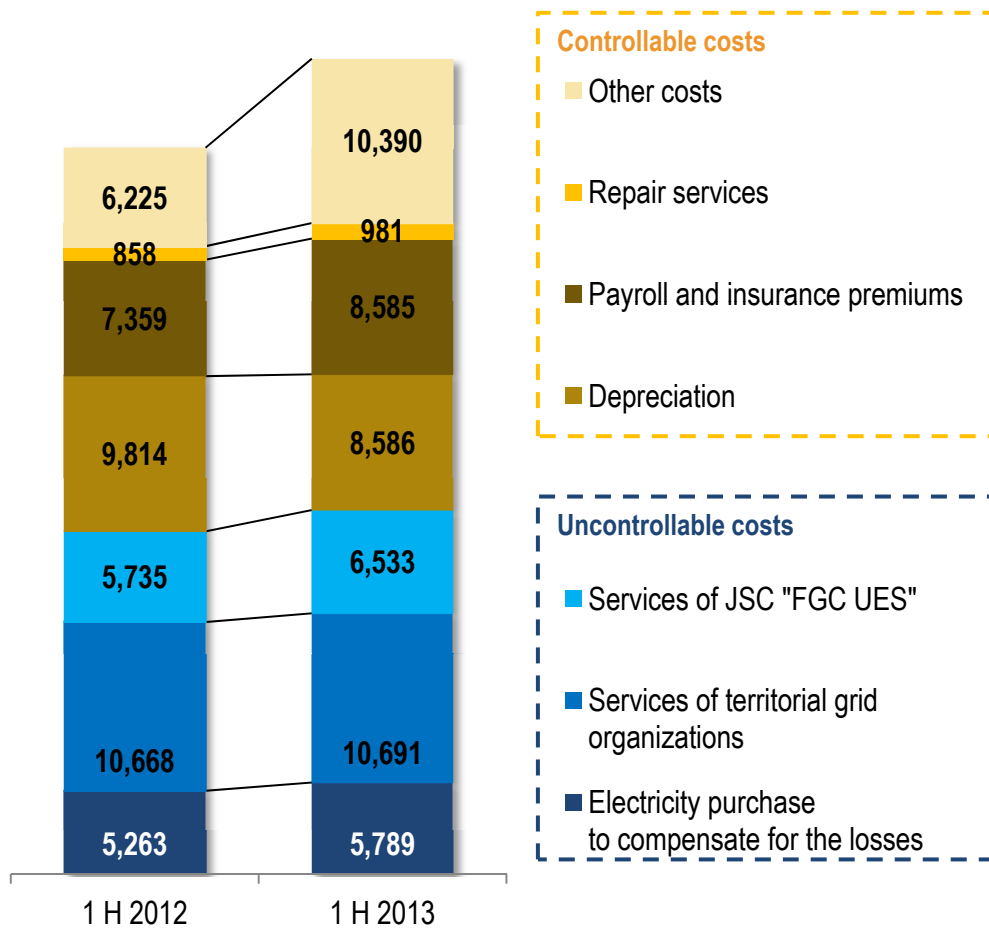
- Growth of the electricity transmission revenue is due to the increase of “joint” rates for transmission services and the “joint” productive supply by 1,236 mln kWh.
- The decrease in revenue for Grid Connection is due to a decline in the revenue share agreements entered into prior to 01.01.2011 (on the “old” rate) and an increase of the proportion of contracts concluded after the policy rate changes were entered into force (reduction in grid connection rate).

The reasons for IFRS and RAS deviation:

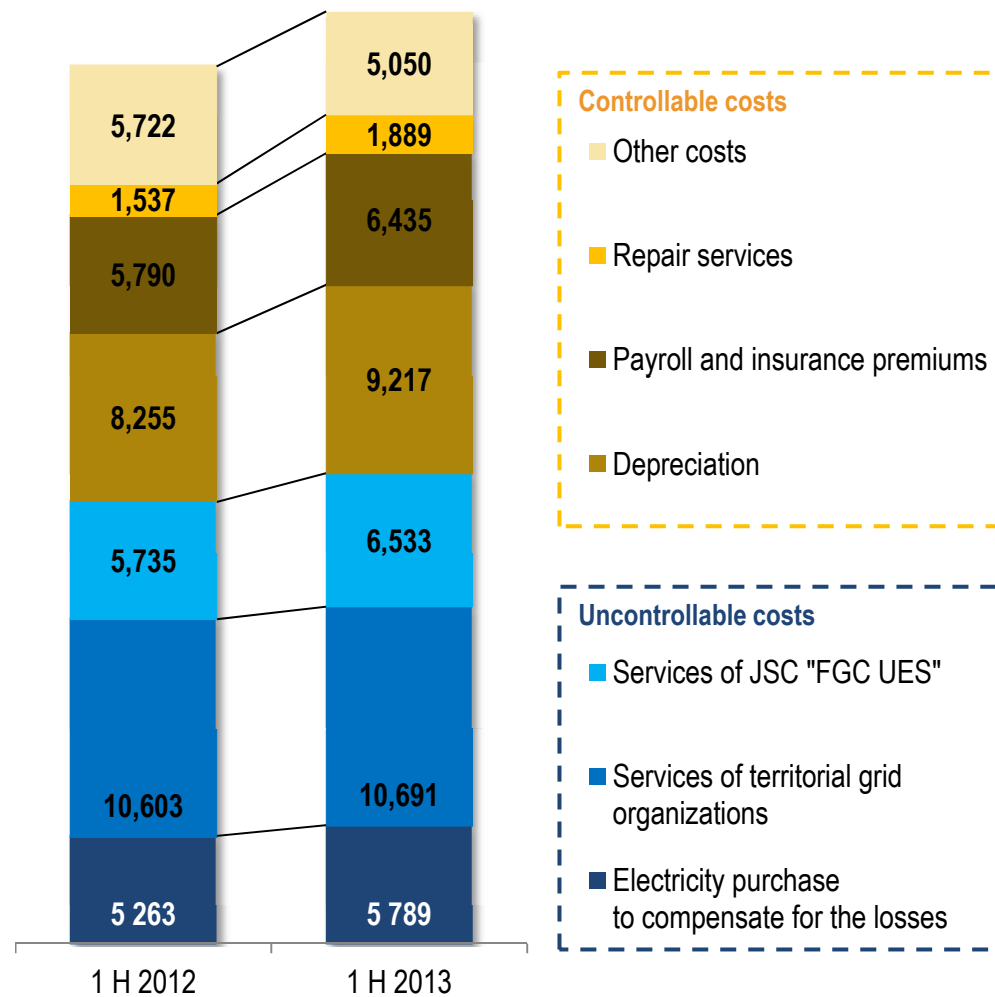
- for the purposes of IFRS revenue under agreements to compensate for the losses is recognized in the revenue from grid connection, under RAS - in other income);
- IFRS revenues includes grid connection revenue of JSC “Energocenter” (325 mln rub.).



Operating costs structure under IFRS, mln rub.



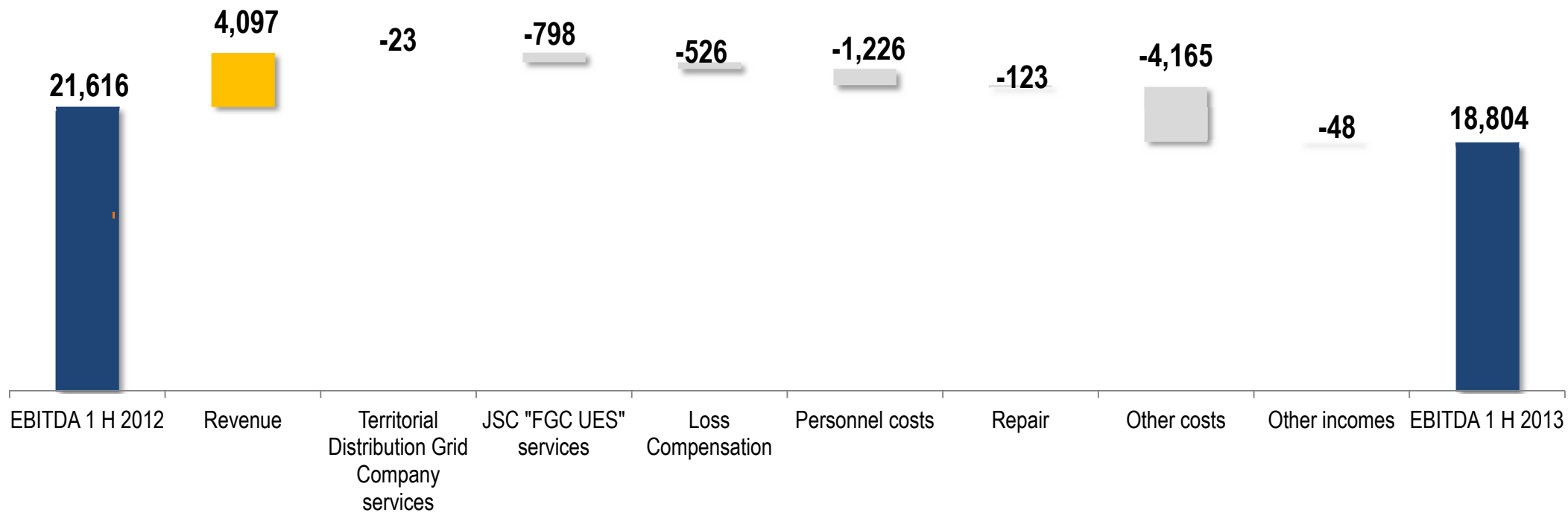
Operating costs structure under RAS, mln rub.





EBITDA change under IFRS

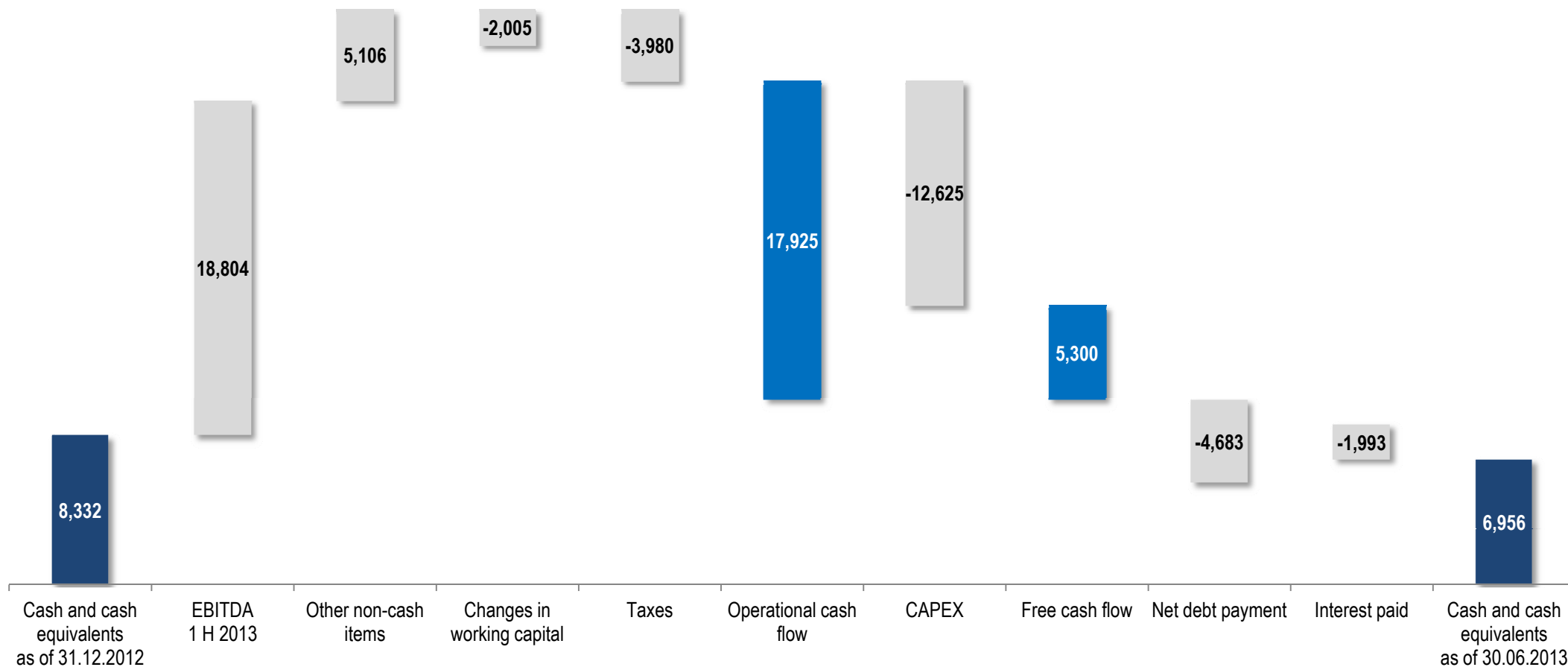
mln rub.





Change in cash flow under IFRS

mln rub.

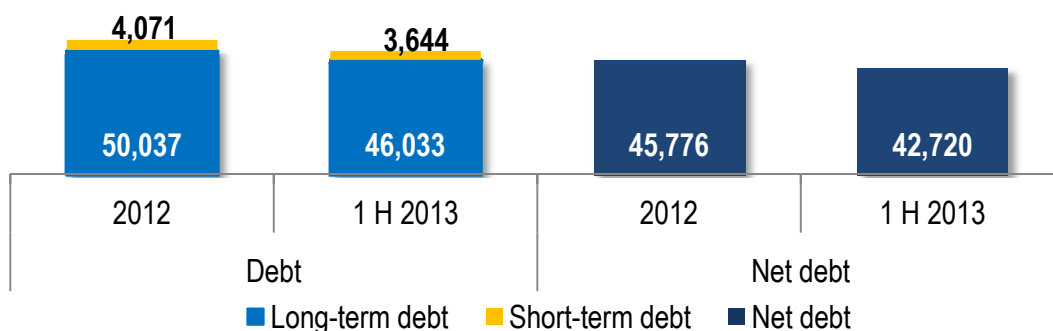




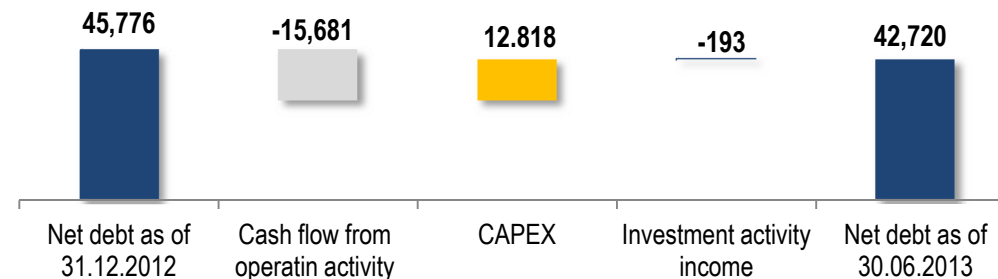
Category	1 H 2012	1 H 2013	Change
Operating profit, mln rub.			
⚡ <i>under RAS</i>	12,262	13,480	9.9 %
⚡ <i>under IFRS</i>	11,801	10,217	-13.4 %
Balance of financial income and expense, mln rub.			
⚡ <i>under RAS</i>	-1,383	-5,003	over 100 %
⚡ <i>under IFRS</i>	-490	-1,336	over 100 %
Profit before tax, mln rub.			
⚡ <i>under RAS</i>	10,878	8,477	-22.1 %
⚡ <i>under IFRS</i>	11,311	8,881	-21.5 %
Income tax, mln rub.			
⚡ <i>under RAS</i>	-28	2,526	over 100 %
⚡ <i>under IFRS</i>	-2,711	-1,692	-37.6 %
Net profit, mln rub.			
⚡ <i>under RAS</i>	10,907	5,951	-45.4 %
⚡ <i>under IFRS</i>	8,648	7,248	-16.2 %
Issued shares, mln pcs.	48,707	48,707	-
Profit per share, rub.	0.1775	0.1488	-16.2 %



Debt and net debt, mln rub.



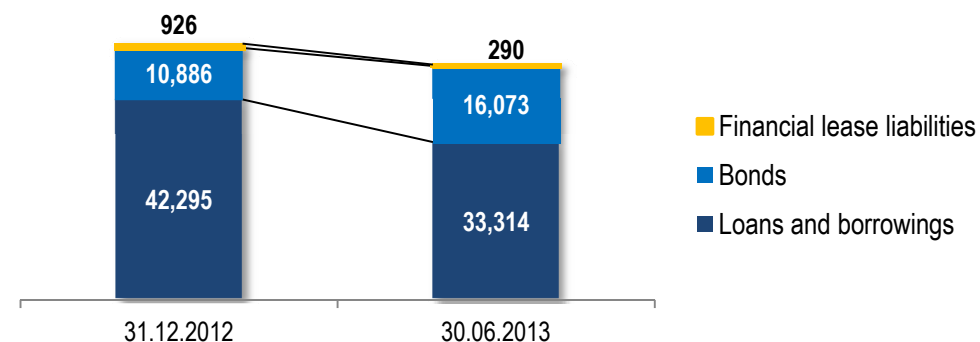
Net debt change, mln rub.



Financial indicators

Category	31.12.2012	30.06.2013	Change
Net debt/Capital, x	0.33	0.30	-9.1 %
Capital/Total assets, x	0.52	0.53	1.9 %
Net debt/EBITDA, x	1.05	1.05	-
Weighted average interest rate ⁽¹⁾ , %	8.65	8.42	-0.2 p.p.

Borrowed funds structure, mln rub.



Reasons for the change of the financial statements:

- JSC "MOESK" placed bond issue in the amount of 5 bln rub. with a rate of 8.5% with a maturity of 10.02.2016;
- During the 1st half of 2013 were repaid loans: OAO "АДАФ-BANK" in the amount of 7.5 bln rub., GPB (OJSC) in the amount of 1.5 bln rub.;
- The change in the direction of reducing the financial lease liabilities is due to the planned implementation of existing commitments in the amount of 636 mln rub.

Credit ratings



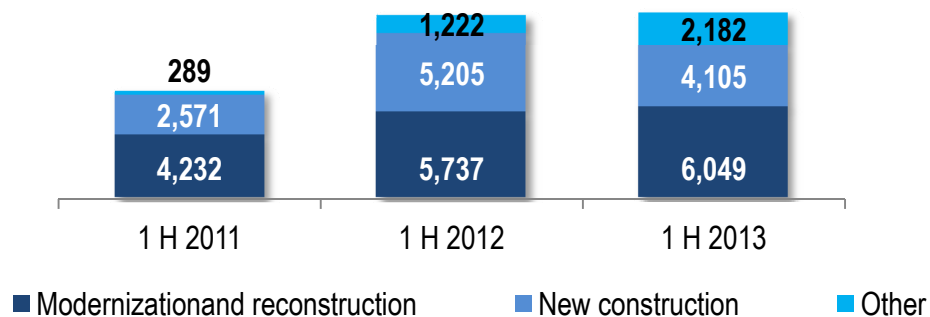
BB+
outlook "stable"
as of 08.08.2013

Bb
outlook "stable"
as of 19.02.2013

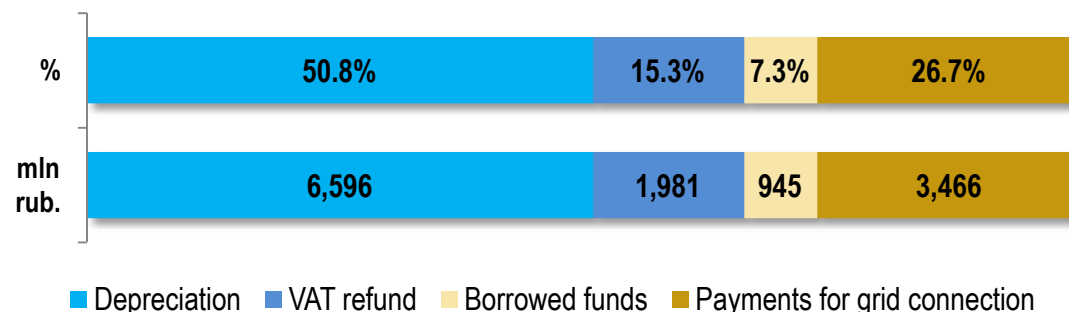
Ba2
outlook "stable"
as of 03.07.2012



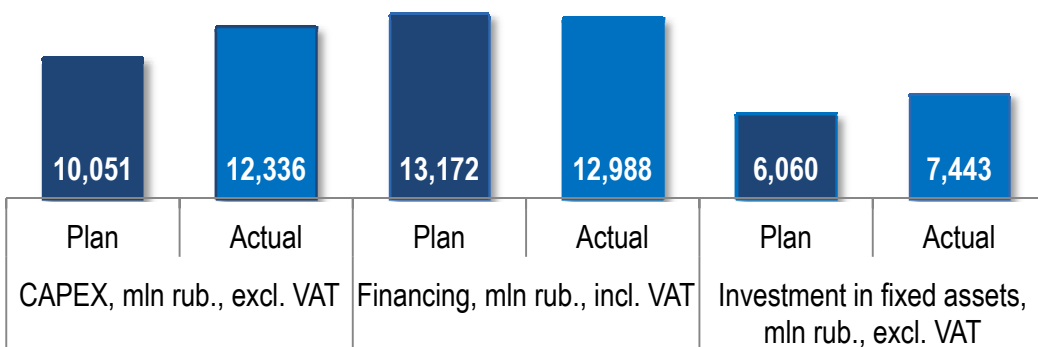
Directions of investment activity, mln rub.



Source of financing of the Investment program in 2013



Implementation of the Investment program in 1 H 2013



Major investment projects completed in 1 H 2013

- Reconstruction of SS 110 kV "Mayakovskaya". Replacement of transformers, reactors - 125 MVA;
- Reconstruction of SS "Troparevo" - 80 MVA;
- SS 110 kV No 683 "Yadroshino" - 63 MVA;
- Reconstruction of the SS No 733 110 kV "Bylovo", replacement of transformers ditch 2x10 2x40 MVA, reconstruction of open distribution unit -110 kV, including design and survey works - 40 MVA;
- Reconstruction of 110 kV "Nahabino-Sloboda Sloboda-Dedovo" - 11.52 km;
- Construction of 10 kV of overhead lines from the SS No 377 "Lesnaya", 10 kV of overhead lines crossing of the 10 kV of overhead lines, 2xCable lines of 10 kV from SS No 377 "Lesnaya". Reconstruction of the SS No 377 "Lesnaya", installation of 2 cells of 10 kV, including design and survey works, the Moscow Region, Podolsk district, village Red Pakhra -16.80 km.

Reasons for the change of the financial statements:

- performance of works ahead of schedule by contractors;
- works to connect new customers to fulfill obligations under contracts for grid connection;
- implementation of transmission facilities under an agreement to compensate for the losses;

- implementation of measures to reduce the works in progress;
- later of the trade and procurement procedures;
- adjustment of the schedule of delivery of equipment;
- delay in obtaining documents.



May 30th 2013

- The Board of Directors approved the business plan of JSC “MOESK” for 2013.

June 26th 2013

- The Annual General Shareholders’ Meeting took place: new members of the Board of Directors and the Auditing Commission were elected, approved the Auditor, the annual report and profit distribution.

July 09th 2013

- JSC “MOESK” exchange-traded bonds in the amount of 50 bln rub. were included in the list of securities admitted to trading on the MICEX.

July 15th 2013

- The loan contract in the amount of 3 bln rub. obtained from Sberbank was fully repaid.

August 8th 2013

- Fitch Ratings has assigned JSC “MOESK” Long-term foreign and local currency Issuer Default Ratings (IDR) of 'BB+' and a Short-term foreign currency IDR of 'B'. The Outlooks on the Long-term IDRs are “stable”.

August 14th 2013

- Company paid the 1st coupon in the amount of 211 mln rub. under a bond issue BO-3.



Joint-Stock Company
"Moscow United Electric Grid Company"

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